

**For immediate release:**

# Le Méridien Chooses VingCard Elsafe for their exclusive resort in Split, Croatia

*Le Méridien Lav, Split in Croatia, has chosen to be secured with the complete VingCard Elsafe security solutions: electronic-locking systems, in-room safes and PolarBar Minibars*

**PARIS — January 17, 2007** — As the global hotel-market leader in providing security solutions for the hospitality industry, VingCard Elsafe has announced the installation of electronic locks, electronic in-room safes and PolarBar minibars in the exclusive resort of Le Méridien Lav, Split in Croatia.

Le Méridien Lav, Split is located at Podstrana, eight kilometers south of Split.



The property, redesigned by leading Italian Architect, Lorenzo Bellini, features 800 meters of beach frontage, gardens landscaped by award-winning designer Jim Nicolay of Hawaii, and fantastic sea views overlooking Split and the surrounding island



Security is a state of mind

“We strive for our guests to forget about security issues while they enjoy their stays in our breathtaking scenery,” said John G C Wood, General Manager of Le Méridien Lav, Split. “Our guests come to our hotel to enjoy their holidays and they need to feel that their belongings are secured at all times. This is why we chose VingCard Elsafe. Their range of security solutions perfectly matched our requirements. VingCard Elsafe electronic locks and in-room safes carry a strong reputation for reliability. In addition, they are both very easy to use for the guests. It was their high commitment for customer service and the ability to provide us with local support that was the key to us in the decision process”, Wood said.



"I was happily surprised by both the ease and relatively problem-free nature of the installation," he said. "We are happy to have implemented a locking system that not only is able to provide a fit and finish that complements our hotel style, but does so while providing a secure and auditable entry system to ensure the safety of our guests and their property during their stay with us."

"When it comes to in-room security, it was very clear for us that Elsafe was the wisest choice," Wood added. "Their long experience in electronic in-room security and their constant innovation in developing features that take in-room safes to a higher level were crucial. It is not only the physical strength that counts, but also the complete system that allows a true and complete audit trail and management system. Elsafe provided us with the most complete audit trail in the market today which truly helps us trace all the events in case of guest claims."



According to Wood, based on the same reliability and performance of the VingCard electronic locks and in-room safes, the Le Méridien Lav, Split also chose to install the VingCard Elsafe PolarBar Minibars to complement its in-rooms equipment.

#### Commitment to customer service and technical support

"We chose VingCard Elsafe because among all the product benefits to both our guests and our property, it was really important for us to rely on a true partner," said Pierre Mallol, Le Méridien's Vice President, Technical Services Europe. "VingCard Elsafe is the right partner in security solutions for hotels, because they guaranteed a true local customer service and support."

Neven Ruskovic, from Spica Sustavi D.O.O. Zagreb, VingCard Elsafe's distributor for many years, said he is proud to have provided such a suitable complete range of in-room solutions for this top modern resort property.

"At VingCard Elsafe 'We Listen' to our customers' needs in order to support their requests for the ultimate in global security," Ruskovic said. "Our global presence and understanding of what owners and guests need enables VingCard Elsafe to offer the right combination of electronic-security solutions."



## About VingCard Elsafe

*The world leader in hotel security technology, ASSA ABLOY Hospitality has products installed in more than 35,000 properties worldwide, securing in excess of 6 million hotel rooms. The ASSA ABLOY Group, a publicly listed company, is a world leader in security and hospitality systems. VingCard provides numerous electronic-locking system solutions, including traditional magnetic-stripe and smartcard systems, fully integrated PMS interface software solutions and worldwide service and support. Elsafe provides the first UL-listed (1037) hotel safe series on the market today in keypad and card-based models. Safes that include an internal power outlet to support recharging of laptops and camcorders also are available with a UL listing. Elsafe customers also enjoy the same worldwide service and support. The ASSA ABLOY Hospitality Group is dedicated to the hospitality industry. For more information on VingCard Elsafe, visit [www.vingcard.com](http://www.vingcard.com) or [www.elsafe.com](http://www.elsafe.com).*

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